

CONSUMER DEFAULT INDEX - Summary

Understanding the South African credit consumer within the greater context of the South African economy.



CONTENTS

3 — Overview of CDIx

Consumer Default Index (CDI)

 \sim Summary of the CDIx

Experian Solutions used in the CDI and CDIx

For the best visualization experience switch to the full screen modality, keyboard shortcut:

Glossary

CDI Consumer Default Index

CDIx Consumer Default Index Extended

CPI Consumer Price Inflation

Eskom The South African electricity public Utility

NAB Non-alcoholic Beverages

NCR National Credit Regulator

SAPIA South African Petroleum Industry Association

SARB South African Reserve Bank

StatsSA Statistics South Africa

USD United States Dollar

ZAR South African Rand





CDIx – Experian Consumer Default Index Expanded

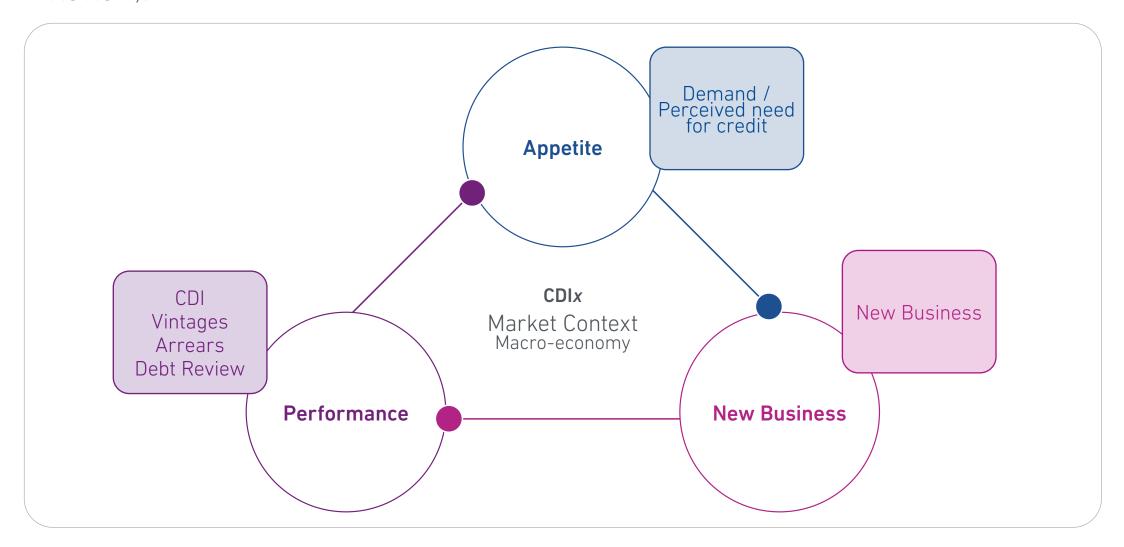
Overview of CDIx – What does it measure?

The Experian Consumer Default Index (CDI) was designed to measure the rolling default behaviour of South African consumers with Home, Vehicle, Personal, Credit Card, and Retail Loan accounts.

The CDIx provides a quarterly overview of the credit landscape in South Africa. It combines the widely used CDI with views on the latest credit industry trends and commentary on the context within which these trends are observed.

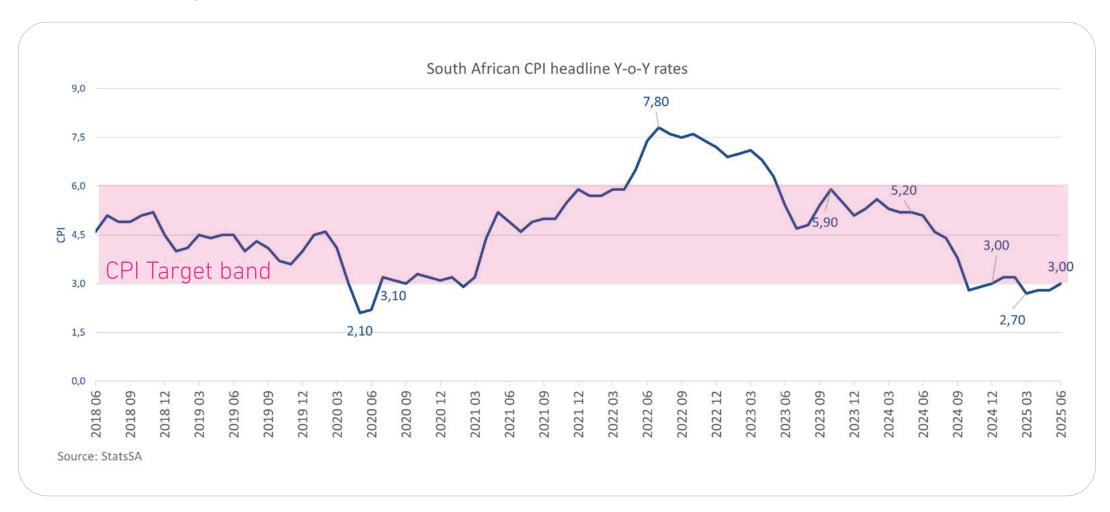
Specifically, it provides views on the latest:

- Macroeconomic Market Context that has a direct bearing on consumers
- Market **appetite** for credit
- Qualification and take-up of credit (i.e. new business)
- **Performance** of credit consumers (i.e. arrears/defaults and vintages, CDI and Debt Review).



Market Context

Cost of Living: Consumer Price Inflation



After holding steady at 2.8% in April and May, consumer inflation edged higher to 3.0% in June. On a month-to-month basis, the CPI increased by 0.3% in June. The annual inflation rate was mainly driven by price increases in key categories: housing and utilities, food and non-alcoholic beverages, alcoholic beverages, and tobacco.



Consumer Default Index (CDI) – Tracking first-time default rate for South African consumers

Overview of Index – What does it measure?

The Experian Consumer Default Index (CDI) is designed to measure rolling default behaviour of South African consumers with Home Loan, Vehicle Loan, Personal Loan, Credit Card and Retail Loan accounts.

On a monthly basis, lenders typically classify their consumer accounts into one of several predetermined payment categories to reflect the level of arrears. When a lender deems the statement balance of a consumer account to be uncollectible due to being in arrears 90 or more days or having statuses such as repossession, foreclosure, chargeoff or write-off, the consumer account is said to be in default.

The index tracks the marginal default rate as it measures the sum of outstanding balances related to first-time incidence of technical arrears, i.e. accounts that are more than 90 days in arrears for the first time, as a percentage of the total sum of balances outstanding.

The CDI is published quarterly with a two-month lag; the indices include a balanceweighted composite index, as well as the five product-specific sub-indices. Two grouped indices are also provided:

- 1. Home Loans, Vehicle Loans and Credit Cards (these products typically are held by the traditionally banked market segments), and
- 2. Personal Loans and Retail Loans (these products are usually used as entry products into the credit market).

The indices are also determined at the FAS type level to provide further insight into the dynamics faced by specific consumer affluence-related segments that are experiencing different stress due to macro forces such as unemployment, interest rate changes and economic growth.

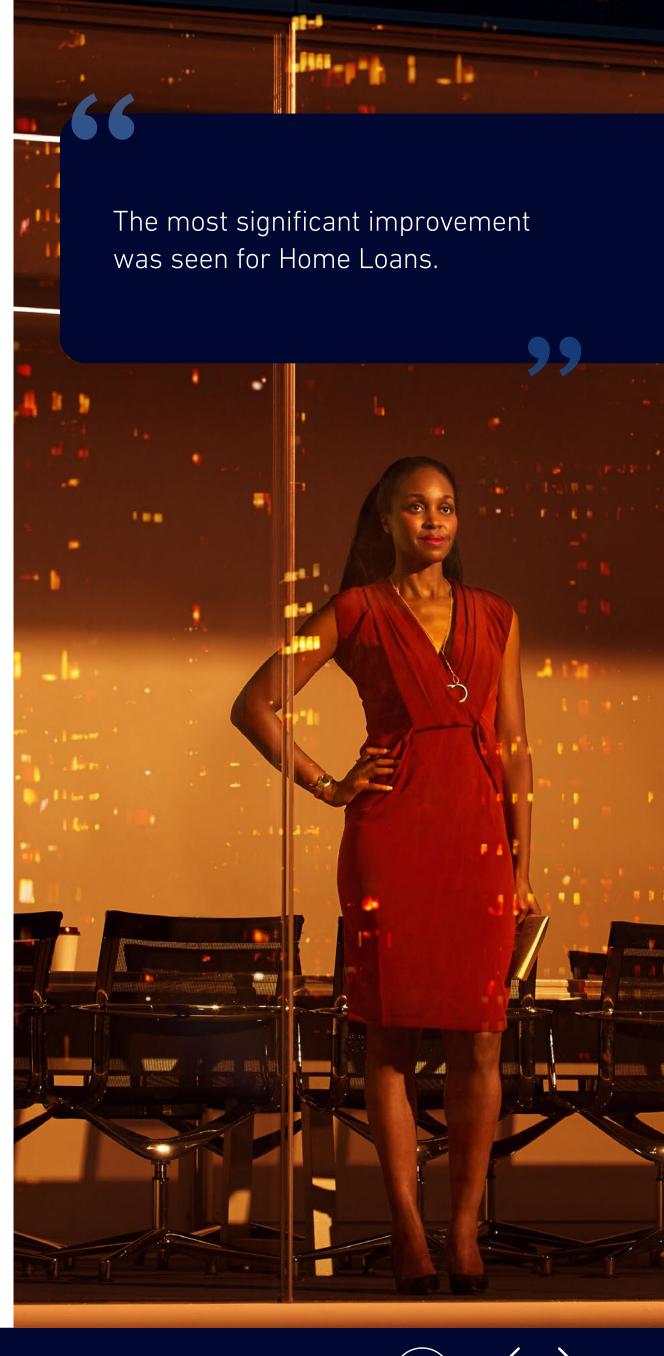






Summary of the CDIx

- CPI increased to 3% in June 2025, driven by housing and utilities, food and non-alcoholic beverages, as well as alcoholic beverages and tobacco.
- Market appetite for credit in Q1 (NCR data):
 - Applications fell after a record high, signalling cooling demand.
 - Approvals declined, indicating tighter lending or increased caution.
- Q2 saw growth in New Business volumes and values, surpassing prior years' levels and signalling renewed lender confidence and improving market conditions.
- Notably, Home Loans New Business have seen sustained lower levels, while Personal loans and Retail Loans are seeing increased activity.
- The Y-o-Y Composite CDI improvement was seen for all products except vehicle finance.
 - The Q-o-Q CDI showed a deteriorating movement.
 - Most significant improvement was seen for Home loans.
 - All FAS Groups except for FAS Group 1 experienced a meaningful Y-o-Y improvement in CDI. This positive trend was also reflected across all products except for vehicle finance, each showing significant Y-o-Y improvement in CDI.
- **Vintages** in Home Loans portfolios have shown marginal improvement for both the @ 6-month and @ 12-month views, but regardless of the improvement, they continue to perform worse than Vehicle Loans.
- FAS Groups 1 and 2 account for no less than 40% of the total volume of credit products for which **Debt Review** applications have been lodged.







Experian Solutions used in the CDI and CDIx

This report leverages Experian data, analytics and technology solutions to bring you insights into consumers in South Africa.

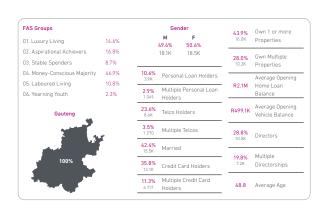
Our solutions used to develop the CDI and CDIx include:

- Consumer macro- and micro segmentation (FAS)
- Bespoke CDI views (benchmarking your business against rest of market)
- Analytics Benchmark reports (quarterly full packs or monthly lite reports)
- Macro-economic views expanded on in the Business Debt Index (built and maintained in collaboration with Econometrix (Pty) Ltd)



Understanding your Customers

The Financial Affluence Segmentation tool helps companies ideal target populations likely to take up your product or engage with your services.



Locate your Ideal Customer

Experian's FAS Location solution allows you to select your ideal segment based on their FAS profiles and/or area to get insights into the population at a more granular level.

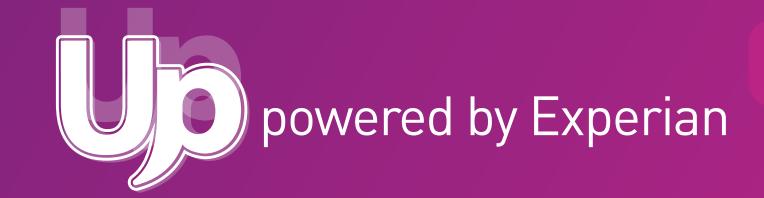


Industry Benchmarking Reports

Understand how your company is performing against the industry in our comprehensive benchmarking reports.



The unpredictable nature of the future can be daunting – let us help you understand your situation and how you can overcome your business obstacles through data and analytics.



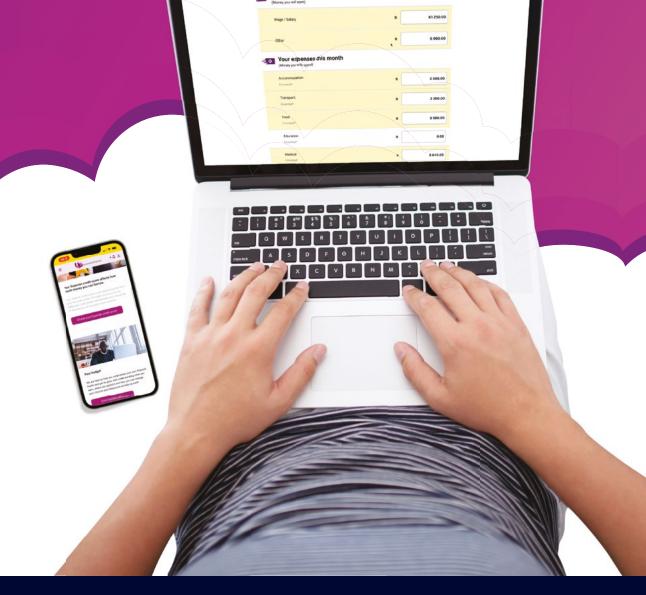


In order to improve consumer financial health and to drive financial education, Experian has launched a web-based app called 'Up'. This platform is made available to consumers free of charge. We make it available to businesses for publishing on corporate websites as well through an annually renewable Up Partnership agreement. Please contact us for more information.

wise UP with Experian's free credit information and education app.

A credit, budgeting and learning experience to help you take control of your financial health.

www.up.experian.co.za











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Contact Us

Should you be interested in our reports and solutions, or if you would like to book an analytics consultation, please contact us.

scoresharp@experian.com ConsumerInsights@experian.com

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Experian
Ballyoaks Office Park, 35 Ballyclare Drive
Bryanston, Johannesburg, 2194
T: +27 11 799 3400
www.experian.co.za

Experian House 3 Neutron Avenue, Techno Park, Stellenbosch, South Africa, 7600 T: +27 11 799 3400 www.experian.co.za

