

REVENUE CYCLE MANAGEMENT

Coverage Discovery®

Find previously unidentified coverage and reduce bad debt

Hide and seek. It's no game when it comes to managing insurance denials and your organization's financial performance. Hidden coverage can lead to denials and increasing bad debt. Staff manually seeking missing or undisclosed insurance can lead to wasted time and money for your organization. Our Coverage Discovery® solution changes the game from lost to found. From pre-service to final scrub, we help you find billable Medicaid, Medicare and commercial insurances previously unknown or forgotten. Before, these accounts were unnecessarily destined for collections, charity or bad debt writeoffs, but now, can be identified and submitted for immediate payment.

Benefits to you

Coverage Discovery is flexible — it fits anywhere within your revenue cycle.

1. Maximizes insurance reimbursement revenue by identifying primary, secondary and tertiary coverage
 - In 2024, Coverage Discovery identified previously unknown coverage in **37%+** of self-pay accounts
 - The solution returned **33%** government and **55%** commercial coverages
2. Automates the self-pay scrubbing process
3. Ensures staff time is used on accounts most likely to be re-billable to insurance
4. Reduces number of accounts sent to collections, charity or bad debt
5. Improves visibility into productivity, financial results and workflows



MORE THAN
\$60
BILLION

In 2024, Experian Health Coverage Discovery identified over \$60 billion in insurance coverage across 45+ million unique patient cases.

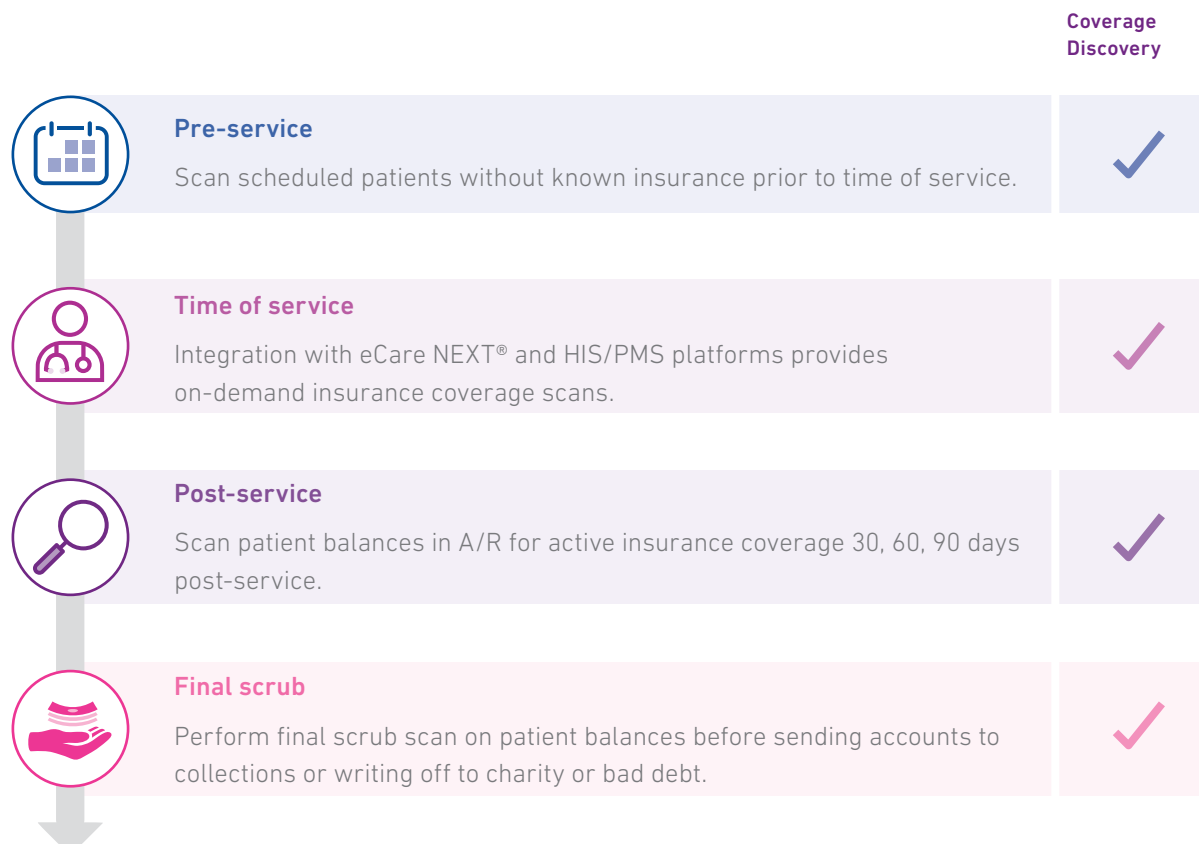
How we do it:

Coverage Discovery helps you find previously unidentified coverage.

- Uses search best practices, multiple proprietary databases and historical information
- Leverages weighted confidence scoring that reduces potential "false positives"
- Scans from pre-service through the entire A/R file to identify previously unknown coverage
- Detects discrepancies that can cause inaccurate financial classifications

Coverage Discovery

Seamless integration: Coverage Discovery at every revenue stage.



Optional MBI Lookup Service: Ensure Timely Reimbursements

Our optional Medicare Beneficiary Identifier (MBI) Lookup Service ensures timely reimbursements by finding and validating accurate MBI numbers for Medicare patients.

Learn more at our <https://experian.com/coverediscovery> or email us at experianhealth@experian.com.