

Maximize your recovery dollars

Tired of reading pages of credit data? We used input from collections professionals to design three versions of Collection Report that give you the comprehensive credit and locator information you need to recover more — and spend less time doing it.

Standard format

You can't collect from someone you can't find, and you need accurate information to identify, prioritize and act on derogatory accounts. Collection Report doesn't just include current address information, it also contains special indicators to highlight critical aspects of a debtor's situation. These indicators let you pinpoint which debtors have the highest collection potential so you can concentrate your collection efforts immediately.

These indicators include:

- "Available amount," indicating potential assets.
- Public record information, identifying debtors who have filed for bankruptcy and may require special action on your part.
- Account type and account status information.

And Collection Report information is organized to display only the most current information so you don't waste time analyzing old or extraneous data.

Easy access to Collection Report data

Accessing Collection Report is similar to the process used to access Experian's Credit Profile Report, with one exception: You input an inquiry type "M." For the Standard Collection Report, input the keyword "RR-COL" for TTY format or "RR-COLX" for CPU-to-CPU format at the end of the inquiry. For more information, refer to the sample inquiry.

Use Collection Report to verify basic account information

Collection Report is conveniently formatted to save you time in identifying the information most important to your collection efforts. It includes:

- Consumer identification information.
- · Additional address information.
- Employer information.
- Tradeline and inquiry information.
- Public record information.
- Subscriber address information.
- Other options such as Demographics, Fraud Shield,SM and risk and recovery models.

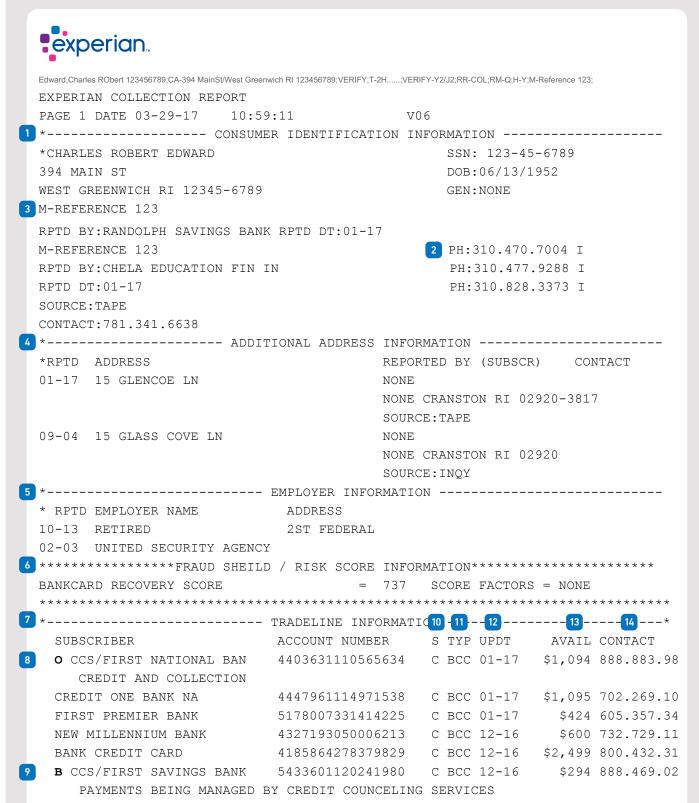
Three versions

Choose from the Standard Collection Report described in this brochure or two other versions, each featuring additional summarized tradeline information in varying formats depending on your needs. See Experian's Collection Report formats brochure for more information.

Reduce the cost of collections

Gathering debtor information in a piecemeal fashion is expensive, and with the comprehensive advantages Collection Report provides, you won't have to. Information is available via TTY, CPU-to-CPU and XML (Experian AccessSM).

Sample



| * | INQUIRY IN | FORMATION | |
|--------------------|------------------------|--------------------------|--------------------|
| * SUBSCRIBER | TYP RPTD | | |
| WF DDA | OTH 11-06-16 | 800.642.4720 | |
| CREDCO | OTH 10-08-16 | 800.637.2422 | |
| ADDITIONAL INQUIRY | INFORMATION ON FILE | | |
| * | PUBLIC RECORD | INFORMATION | |
| * PLAINTIFF | COURT NAME | REF NUMBER | FILED STATUS |
| NONE * | US BKPT CT IL CHIC | | 10-20-10 BK 7-FILE |
| | ADDRESS CITY/STATE/ZIP | | |
| APPLIED BANK | PO BOX 17125 | 7125 WILMINGTON DE 19850 | |
| SEARS/CBSD | PO BOX 6189 | SIOUX FALLS SD 57117 | |
| MERRICK BANK | PO BOX 9201 | OLD BETHPAGE NY 11804 | |
| ASPIRE/CB&T | PO BOX 105555 | ATLANTA (| GA 30348 |
| CBNA | PO BOX 6497 | SIOUX FA | LLS SD 57117 |

Collection Report at a glance

- 1. Consumer identification information Verifies the consumer you're looking for by providing specifics on the consumer's name, address, aliases, Social Security number, spouse name, year of birth and family generation title. The "source" indicator shows whether the data was reported to Experian via monthly reporting tape, by inquiry or manually through the maintenance process. Your inquiry information may indicate possible fraud if it conflicts with data on file for the consumer.
- 2. **Demographics** Phone numbers and driver's license numbers are optional features to enhance your consumer identification and location efforts.
- **3. Match code** An alphanumeric comment you can input via the "M" keyword that lets you quickly cross-reference the report with your internal account numbers. You even can specify that the report be sent to a specific department or contact person.

- **4. Additional address information** A debtor's other known addresses as reported to Experian. You can try contacting the consumer directly, or you can use this data to check names and phone numbers of neighbors who could give you further information on the debtor's location.
- **5. Employer information** The most recent employer name and address as reported to Experian. Contact the employer to find out more information about the debtor or to make arrangements to garnish wages.
- 6. Fraud Shield/Risk score information Optional features that allow you to receive Experian's Fraud Shield and/ or risk model services. The Fraud Shield service offers a range of options to uncover potential fraudulent activity associated with a consumer's Social Security number and/or address. Experian's risk model services can help you identify high-risk accounts that appear creditworthy, and collection and recovery models are available to help you prioritize the most collectible accounts.

- "Collection Report gives you the comprehensive information you need to take action when your chances of recovery are highest."
- 7. Tradeline information Displays information on the debtor's accounts as reported by credit grantors over the past 12 months. Data fields include account status, type of account, date reported and potential assets available. Accounts are sorted first by status (deceased, current, delinquent, paid or under dispute) and then by most recent date reported within each status category. This format helps you immediately identify and prioritize accounts so you can concentrate your efforts on contacting credit grantors with the most recent information or collecting accounts with the highest repayment potential.
- 8. Recently opened account Indicates, through the symbol "O," that the account was opened within the past six months. The creditor of the new account is probably the last to have significant contact with the debtor. By calling this creditor, you're likely to get the most recent location, as well as new details on the debtor's available credit and payment performance.
- 9. Debt counseling Indicates, through the symbol "B," consumers who are repaying their bills through debt counseling. By contacting the credit grantor that reported the debt counseling, you may be able to locate the counselor and be added to the debtor's repayment program.
- 10. Account status Immediately tells you if the account is current, delinquent/derogatory, paid/closed, belonging to a person reported as deceased or under dispute. Use this data to help prioritize which accounts to collect first and which companies to contact for more information.
- 11. Type of account Defines whether the account pertains to a real-estate, installment or auto loan; bank credit card; retail charge card; other charge card; or other type of account. This data helps you quickly identify and contact credit grantors you feel are most likely to assist in skip tracing.

- 12. Date of activity The date the consumer made his or her last payment on the account. If this date is unavailable, it will be the date the credit grantor last reported information to Experian. Contact the subscriber with the most recent report date to learn more about the debtor's present location and financial situation.
- 13. Amount available Reflects some potential assets of debtors so you can quickly contact consumers who appear most able to pay. The amount available figure is the difference between the balance and credit limit on revolving accounts only, indicating the amount available for cash advances that could be used as repayment.
- 14. Subscriber phone numbers Provided by the specific branch or office location of the credit grantor that reported the data to Experian, enabling you to speak directly with creditors that may have more information about the consumer's location and financial status.
- **15. Inquiry information** Lists companies that have received credit information on the debtor in the past six months. These companies may have more current information on the debtor based on attempts to open new accounts.
- 16. Public record information Displays all bankruptcies until they are removed from the consumer's file as mandated by the Fair Credit Reporting Act. Judgments, liens and other items of public record filed over the past 12 months also will be displayed. Bankruptcy data is especially useful when negotiating repayment with debtors. For example, if their bankruptcy is nearing expiration, you can encourage them to pay in order to establish a clean start. And if their bankruptcy was recently filed, you will know not to accept declaring another bankruptcy as a nonpayment excuse.
- 17. Subscriber address information Lets you contact credit grantors to confirm or receive more information about the debtor. Subscriber addresses are supplied when phone numbers are unavailable.

Items of Public Record

| Code | Description |
|--------------|---|
| BK 7-FILE | Filed voluntary or involuntary petition in Chapter 7 Bankruptcy (liquidation). |
| BK 7-DISC | Discharged voluntary or involuntary petition in Chapter 7 Bankruptcy (liquidation). |
| BK 7-DISM | Dismissed voluntary or involuntary petition in Chapter 7 Bankruptcy (liquidation). |
| BK 11-FILE | Filed voluntary or involuntary petition in Chapter 11 Bankruptcy (reorganization). |
| BK 11-DISC | Discharged voluntary or involuntary petition in Chapter 11 Bankruptcy (reorganization). |
| BK 11-DISM | Dismissed voluntary or involuntary petition in Chapter 11 Bankruptcy (reorganization). |
| BK 12-FILE | Filed petition in Chapter 12 Bankruptcy (adjustment of debt — family farmer). |
| BK 12-DISC | Discharged after completion petition in Chapter 12 Bankruptcy (adjustment of debt — family farmer). |
| BK 12-DISM | Dismissed petition in Chapter 12 Bankruptcy (adjustment of debt — family farmer). |
| BK 13-FILE | Filed petition in Chapter 13 Bankruptcy (adjustment of debt). |
| BK 13-DISC | Discharged/Completed petition in Chapter 13 Bankruptcy (adjustment of debt). |
| BK 13-DISM | Dismissed petition in Chapter 13 Bankruptcy (adjustment of debt). |
| CO LIEN | County tax lien. |
| CO LN REL | County tax lien released. |
| FED TAX LIEN | Federal tax lien. |
| FED TX REL | Federal tax lien released. |
| JUDGMENT | Judgment. |
| JUDGMT SAT | Judgment satisfied. |
| JUDG VACAT | Judgment satisfied and vacated or reversed. |
| MECH LIEN | Mechanic's lien. |
| MECH RELE | Mechanic's lien released. |
| STAT TX LN | State tax lien. |
| STA TX REL | State tax lien released. |
| | |

Glossary of terms

The following are definitions for codes that may appear in the tradeline information band on the Collection Report. Some of the data elements also appear on Experian's Credit Profile Report but are coded differently on the Collection Report to more precisely categorize data according to the specific needs of collectors.

Recent open and debt counseling flags

- **O** Accounts opened within the past six months.
- B Tradelines under debt counseling.

Status indicators

- X Accounts belonging to persons reported as deceased.
- **C** Current accounts, including those previously delinquent.
- **D** Present delinquent and derogatory accounts, including collection accounts.
- P Paid and closed accounts, including those reported on bankruptcy filings.
- **U** Disputed accounts.

Types of accounts

- AUT Auto loans, including leases.
- ILN Installment loans, including secured and unsecured educational, governmental, credit lines and purchases made in installments.
- **REL** Conventional, FHA and VA mortgage loans as well as real-estate loans for home improvement and mobile homes.
- BCC Bank credit card.
- **RET** Retail charge card.
- CHG Charge cards such as those issued by the savings and loan, credit union, and travel and entertainment industries.
- **OTH** Other account types, including collections, insurance claims or unreported types.

Amount available definitions

For the following types of accounts and industries, one of four different symbols can appear in the amount available data field.

Types of accounts

- 7 Charge card.
- 15 Line of credit.
- 18 Credit card.
- 37 Combined credit plan (credit card with attached line of credit).

Industries

- 1 Bank.
- 2 Bankcard.
- 4 Travel and entertainment.
- 7 Credit union.
- 8 Savings and loan.
 - For revolving bank-type credit cards, an actual dollar amount representing the difference between the credit limit and the balance can be displayed.
 - -"\$0" displays when the account is paid or over its limit.
 - "UNK" displays when the amount is unknown.
 This is typically the case with revolving credit cards that have unrestricted charge limits.
 - "---" displays for revolving credit cards in industries where cash advances are not typically available. This applies to the same type of accounts listed to the left, under types of accounts, but only if they're in the following industries:
 - 3 Retail.
 - **5** Loan finance.
 - 6 Sales finance.
 - 9 Service and professional.

Regardless of the reporting industry, a "---" displays for all nonrevolving accounts.

To find out more about Collection Report, contact your local Experian sales representative or call 1 888 414 1120.

