

## Collection Advantage<sup>SM</sup>

Complete portfolio intelligence from a single source

**Experian's integrated collections management tool provides 24-7 access to the critical information you need to recover more dollars faster. This flexible, streamlined solution uniquely combines credit-based scoring, consumer contact data and advanced analytics in one quick, easy-to-use process.**

### A new way of working

Collection Advantage<sup>SM</sup> portfolio management gives you the power to access the exact information you need, whenever you need it. It's a whole new way of working with Experian to optimize your collections system, improve recovery and gain greater insight into your debt portfolio.

Available 24-7, Collection Advantage puts you in control with access to Experian's credit-based scoring models and vast consumer databases. Our consumer data is reliable, ensuring that your inquiries are matched to the right consumers.

With Collection Advantage, you'll have an unprecedented level of flexibility to customize your data requirements with each transaction or the batch files you submit for processing. Users can submit individual requests through Experian's eSolutions Web site or submit batch files. Batch delivery is convenient, fully automated, and delivers results-files in less than 24 hours.

### One tool, one source does it all

No other single tool gives you all these advantages with one provider and one simple process:

- Integrated credit-based scoring, segmentation, available credit and locator information — all customizable in a seamless, time-

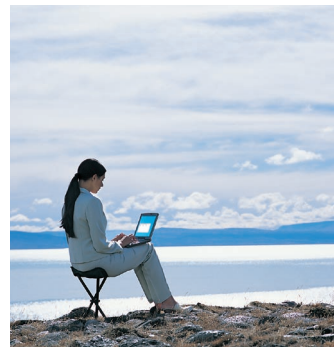
sensitive batch delivery or user-friendly Web site

- Access to industry-specific credit-based scoring models and attributes
- Detailed view of up to 10 open tradelines and the five most recent inquiries
- Skip-tracing information, new phones and new addresses
- 24-7 access
- Simple, customizable input and output formats for batch delivery

### Maximize recovery, minimize costs

Collection Advantage will help you increase collectible dollars with less time and effort.

- Track debtors and locate skips more efficiently
- Obtain accurate background information on debtors
- Identify debtors with the highest recovery potential
- Prioritize post-charge-off-based collection probability
- Reduce operating costs by streamlining the recovery process



### **Use scoring expertise to set strategies**

To help you design strategies that maximize recovery dollars, Collection Advantage gives you access to Experian's credit-based scoring models, including those for collections, bankruptcy, nonprime markets and specific industries such as utilities, telecommunications, auto and credit unions.

Experian's RecoveryScore<sup>SM</sup> is especially valuable for identifying which accounts have the greatest and least recovery potential. RecoveryScore recently was validated on credit card, installment loan, student loan, utility and medical portfolios, proving once more its predictability and accuracy.

### **Customize attributes to your accounts**

Collection Advantage also offers a robust array of collections-specific attributes for analyzing your accounts. These are just a few of the attributes you can select to customize your queries:

- Availability of credit
- Presence of a mortgage
- Bankruptcy information
- Deceased flag
- Recent credit inquiries
- Newly opened trades
- Recently paid collection items
- Recent judgments and liens

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- Recent delinquencies
- Aggregate payments
- Aggregate balance-to-credit ratio

### **Get powerful location information**

Collection Advantage accesses Experian's MetroNet<sup>®</sup>, Electronic Directory Assistance and unique sources for change of address to help you find more skipped accounts at less cost. Combine the comprehensive data and built-in cross-reference search capabilities of MetroNet for significant bottom-line results. Collection Advantage is a complete collections data powerhouse.

### **Easy integration**

Collection Advantage batch delivery is extremely easy to use. The request format is a simple fixed-length or comma-delimited format that can be prepared using a word processor or spreadsheet program. Results are returned in the same format and can be loaded into standard office software or integrated into your collection account management software for an efficient, fully automated solution. Collection Advantage through Experian's eSolutions provides a user-friendly Internet interface that enables quick, easy implementation for your collectors.

### **To find out more about Collection**

**Advantage, contact your local Experian sales representative or call**

**888 414 1120.**

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