

Monthly Payment Trends

Payment Trends Analysis PREPACKAGED COMPUTER SOFTWARE – 7372					Account Status Days Beyond Terms				
Date Reported	Industry		Business DBT	Balance	Cur	1–30	31–60	61–90	91+
	Cur	DBT							
AUG04	N/A	N/A	28	\$51,400	37%	38%	7%		18%
JUL04	87%	6	49	\$178,900	10%	16%	51%	1%	22%
JUN04	90%	5	46	\$166,900	13%	15%	53%	1%	18%
MAY04	90%	6	43	\$163,500	17%	13%	51%	6%	13%
APR04	89%	6	38	\$280,700	9%	33%	44%	5%	9%
MAR04	89%	6	30	\$156,700	7%	55%	26%	8%	4%
FEB04	89%	6	43	\$89,900	4%	45%	15%	29%	7%

Quarterly Payment Trends

Payment History – Quarterly Averages					Account Status Days Beyond Terms				
Quarter	Months	DBT	Balance	Cur	1–30	31–60	61–90	91+	
Q2 – 04	APR–JUN	36	\$82,800	30%	16%	36%	4%	14%	
Q1 – 04	JAN–MAR	34	\$104,300	7%	48%	27%	13%	5%	
Q4 – 03	OCT–DEC	30	\$47,200	15%	46%	23%	14%	2%	
Q3 – 03	JUL–SEP	24	\$28,000	14%	59%	22%		5%	
Q2 – 03	APR–JUN	39	\$24,100	23%	16%	43%	5%	13%	

Inquiries

Summary of Inquiries									
Business Category	AUG04	JUL04	JUN04	MAY04	APR04	MAR04	FEB04	JAN04	DEC03
UNSPCIFIED							1	1	
BANK		1							
BUREAU			2	3	2		2	2	
FINCL SVCS							1		
GENERAL	3	4	4	1	1			1	
LEASING		1							
TRANSPORTN								1	
Totals	3	6	6	4	3		4	5	

Government Financial Profile

Payment History – Quarterly Averages					Account Status Days Beyond Terms						
Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1–30	31–60	61–90	91+	Comments
GOVT/GSA	10/2002	10/2002	NET 30	\$76,000	\$19,800	100%					