



Find Previously Unidentified Coverage. Achieve Payment Certainty.

Identify government and commercial payers early in the revenue cycle to avoid downstream complications, reduce bad debt and improve patient satisfaction.

When providers can't collect, the end result is uncompensated care:

\$46.4B

The amount of uncompensated care hospitals provided in 2014.¹

50%-70%

Amount of balance after treatment.²

When patients cannot pay, providers see an increase in self-pay receivables:

97%

Percentage of hospitals that reported an increase in self-pay receivables compared with the prior fiscal year.³

40%

Increase in patient's share of cost.⁴

Registration errors and frequently changing insurance coverage also contribute to an increase in self-pay receivables and bad debt:

30%

National average of registration data entry errors.⁵

\$15.5B

Money wasted on claims that are never corrected and re-processed at a 20% error rate.⁶

Error rates are either written off as bad debt or outsourced to collection agencies.

Number of Americans that had collection actions against them for unpaid medical bills:⁷

22M → 30M

in 2005

in 2010



Implementing an automated coverage finding solution for accounts that have been inappropriately classified is a first step to reducing overall patient accounts receivable and bad debt write-offs.



Every dollar found is a dollar that providers are not spending additional time and money to collect from patients, paying for expensive collection agencies, or writing off to bad debt.

In 2016, Experian Health's Coverage Discovery solution helped find coverage associated with \$1.8B in charges for over 275 clients, more than 1/3 of which was commercial coverage.

For more information on how Experian Health can help your organization find previously unidentified coverage,

call 1 888 661 5657 or visit www.experianhealth.com.