

Modern Healthcare

by the numbers

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Largest revenue-cycle management firms

Ranked by total number of healthcare revenue-cycle contracts, 2014

RANK/FIRM NAME	LOCATION	REVENUE CYCLE FTEs ¹	COMPREHENSIVE	PARTIAL	TOTAL CONTRACTS
1 Experian Health/Passport	Franklin, Tenn.	785	5,986	—	5,986
2 SSI Group	Mobile, Ala.	387	2,800	—	2,800
3 MedAssets ²	Alpharetta, Ga.	1,350	—	—	2,600
4 Parallon	Franklin, Tenn.	17,659	910	708	1,618
5 Conifer Health Solutions	Frisco, Texas	10,233	143	657	800
6 ClearBalance	San Diego	72	—	598	598
7 PMMC	Charlotte, N.C.	60	—	444	444
8 MediGain ²	Plano, Texas	233	—	—	438
9 Navigant Consulting ²	Chicago	1,005	—	—	332
10 Avadyne Health	Moline, Ill.	415	27	293	320
11 FirstCredit/RevCare	Fairlawn, Ohio	150	—	200	200
12 Claro Group	Chicago	100	5	170	175
13 Healthcare Resources Group	Spokane Valley, Wash.	348	15	118	133
14 Xtend Healthcare	Hendersonville, Tenn.	700	91	39	130
15 Crowe Horwath	Chicago	83	11	101	112
16 SourceMedical	Birmingham, Ala.	201	108	—	108
17 VHC ²	Oakbrook Terrace, Ill.	49	—	—	83
18 Impact Advisors	Naperville, Ill.	41	8	69	77
19 HFS Consultants	Oakland, Calif.	20	42	21	63
20 Hayes Management Consulting	Newton Center, Mass.	10	32	12	44
21 AGS Health	New York City	2,209	43	—	43
22 ECG Management Consultants	Seattle	13	13	26	39
23 MediRevv	Coralville, Iowa	262	0	37	37
24 IMA Consulting ²	Chadds Ford, Pa.	17	—	—	34
25 Turbo Dog Claims Corp ²	Monroe, N.Y.	9	—	—	12

Note: Revenue-cycle management companies Emdeon and Accretive Health declined to participate in this year's survey. Information is self-reported from companies responding to Modern Healthcare's survey; only those that participated were considered for this ranking. Comprehensive contracts include all patient-access services, healthcare information management and patient financial services. Partial contracts represent limited components such as self-pay collections and claims-denial management. ¹Total full-time-equivalent employees who spent at least 50% of their time on revenue-cycle services as of Dec. 31, 2014. ²Details on types of contracts could not be provided. Source: Modern Healthcare's 2015 Revenue-Cycle Firms Survey. Information in this chart subsequently may be revised at the discretion of the editor. For more information on our research, contact Michael Sandler at 312-397-5511 or msandler@modernhealthcare.com. For more charts, lists, rankings and surveys, please visit modernhealthcare.com/data.