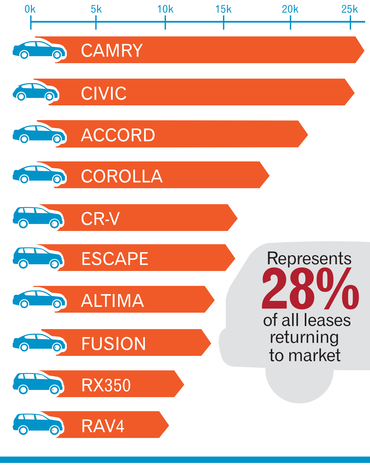
Auto leasing lift drives more cars back into market

High leasing rates result in a
SURGE OF OFF-LEASE VEHICLES

Over
1.8 million
vehicles coming off-lease through remainder of **2016**

April — December

Top 10 Off-lease models (leased new) of all LEASES RETURNING TO MARKET



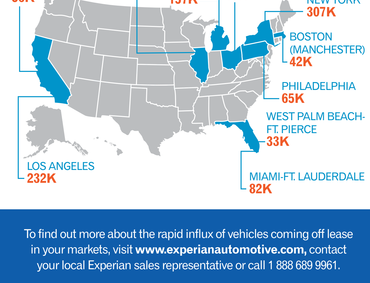
Represents **28%** of all leases returning to market

How does the off-lease market compare to what CONSUMERS ARE LEASING TODAY?

	% OFF LEASE		% CURRENT LEASE
CUV - Entry	13%		15%
Mid Range - Standard	13%		11%
Mid Range - Lower	11%		10%
Upscale - Near Luxury	10%		9%
CUV - Premium	7%		8%
Small Car - Economy	9%		8%
CUV - Mid Range	7%		6%
SUV - Lower Mid Range	4%		6%
Pickup - Full Sized	3%	56% ↑	5%
Mid Range - Premium	3%		3%
Upscale Luxury	4%	↓ -28%	3%
Van - Mini	3%		3%
Alt Power - Hybrid Car	5%	↓ -50%	2%
SUV - Entry Level	1%	79% ↑	2%
SUV - Premium Large	2%		2%

TOP DMA®s
for off-lease vehicles this year

Total estimated market count



To find out more about the rapid influx of vehicles coming off lease in your markets, visit **www.experianautomotive.com,** contact your local Experian sales representative or call 1 888 689 9961.

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